



Demand Surcharges per package, charged during peak season

Charge	2024	2025	YOY	2026	YOY
	Sep 29, '24 – Jan 18, '25	Sep 27, '25 – Jan 16, '26		Sep 26, '26 – Jan 15, '27	
Demand Residential	\$0.75	\$1.00	+33.3%	\$1.00	+0.0%
Demand Additional Handling	\$7.75	\$11.00	+41.9%	\$11.00	+0.0%
Demand Large Package	\$84.50	\$105.00	+24.3%	\$110.00	+4.8%
Demand Over Max Limits / Unauthorized	—	\$550.00	New	\$595.00	+8.2%

Key Takeaways

No Increase to Demand Residential or Demand Additional handling for 2026: In January 2026, Additional Handling rose 12.5% and Residential Delivery rose 8.2%, both outpacing the average base rate hike. At \$11.00 and \$1.00 for peak season, they’re also close enough to FedEx/UPS peak pricing that raising them further risks the cost edge that draws volume to OnTrac.

Who takes the biggest hit: Delivery type is not the differentiator this cycle. Residential Demand held flat year over year, offering meaningful relief to companies with residential-heavy volume following last year’s 33.3% increase. Package characteristics are the more relevant lens: companies shipping predominantly small parcels see little to no impact, while companies shipping bulky or oversized goods continue to absorb increases across every applicable line, including Large Package, Over Max Limits, and the newly standalone Unauthorized charge.